



## Situation:

Today, PinnacleHealth is home to one of the foremost Transcatheter Aortic Valve Replacement (TAVR) programs in the world. But in the program's infancy, PinnacleHealth needed to develop relationships between clinicians and facilitate their collaboration using the right diagnostic imaging technology to ensure success.

### Solution:

PinnacleHealth implemented a successful TAVR program with a proven methodology built on clinician collaboration and innovative technology. Using a multidisciplinary, collaborative commitment from clinicians and a state-of-the-art hybrid OR lab anchored by Toshiba's Infinix<sup>TM</sup>-i cardiovascular system, PinnacleHealth is improving outcomes for some of its sickest patients. As one of

the finest TAVR programs available today, it is also achieving fewer readmissions and lowering costs.

## Benefits:

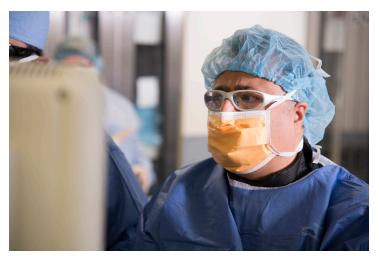
- Developing the Right Lab: The most important decision for a
  TAVR program is designing the right lab. Toshiba's Infinix<sup>™</sup>-i
  cardiovascular system provides unmatched flexibility in system
  design and configurations to meet clinicians' needs to conduct
  these procedures with ease.
- Improving Patient Care: Combining long-term strategy and collaborative planning with innovative, flexible technology can have a very positive impact on patient care and results.
- Economic Upside: TAVR programs can help reduce readmissions of heart failure patients. Implemented and managed well, a TAVR program should save hospitals money.

After several years of trials and increasing clinical use, Transcatheter Aortic Valve Replacement (TAVR) has reached a tipping point. It is quickly becoming the standard of care for ill patients suffering from aortic valve stenosis who are not eligible for open heart surgery. Implemented successfully, TAVR procedures improve outcomes and quality of life for patients while reducing costs for hospitals.

PinnacleHealth, the leading hospital and healthcare system in central Pennsylvania, has successfully developed a TAVR program with a proven methodology built on clinician collaboration and innovative technology.

This wasn't always the case. PinnacleHealth first needed to align clinicians from various disciplines, like cardiology and intervention, who were used to working independently. Second, it needed to identify the right diagnostic imaging technology with the capabilities to match procedure innovation.

To get different clinical disciplines working together, PinnacleHealth created a "heart team" that connects the knowledge base of cardiologists and interventionalists with the expertise of surgeons. As the team worked together and continued to become more familiar with each other and the procedure, the results naturally improved. A by-product of the team's success was that procedure volumes also increased as the team received more referrals.



Dr. Maini and PinnacleHealth have successfully developed a TAVR program using Toshiba's Infinix-i cardiovascular X-ray system.

For hospitals that are able to push the envelope and innovate with cutting-edge treatments like TAVR, the economic benefits are tangible and quantifiable.

— Brijeshwar Maini, M.D., PinnacleHealth

"When TAVR was in its infancy, we developed the relationship between the surgical and percutaneous expertise of our clinicians," said Brijeshwar Maini, M.D., director of Advanced Cardiac and Endovascular Interventional Laboratory, director of Cardiovascular Research & Education and medical director of the PinnacleHealth CVI Valve Clinic at PinnacleHealth. "This collaboration enabled us to explore innovative ways to improve patient outcomes with more efficiency."

# The Right Technology

For its imaging system, PinnacleHealth selected Toshiba's Infinix<sup>TM</sup>-i cardiovascular system for its hybrid OR lab, giving them the versatility needed for innovative procedures and dose management optimizing tools for longer exams. The system offers a mechanical design to provide unparalleled access and coverage. Its flexible C-arm movement and high-resolution images at various angles enable physicians to conduct advanced TAVR procedures with maximum efficacy.

"The system's flexible design streamlines procedures, allowing us to obtain a wide range of imaging angles without repositioning the patient," added Dr. Maini. "The Infinix-i, combined with the OR table, produces a hybrid lab that is ready for today's exams and tomorrow's innovations."

State-of-the-art 3mensio and CAAS software are also integrated into the system making TAVR planning and real-time deployment even more accurate and efficient.

### The Business Case for TAVR

There is often a misconception that newer procedures are more expensive and result in a greater burden for the healthcare system. For TAVR programs, the opposite is true, as these procedures can help reduce readmissions of heart failure patients who are the sickest and most vulnerable to long medical stays.

"For hospitals that are able to push the envelope and innovate with cutting-edge treatments like TAVR, the economic benefits are tangible and quantifiable," said Dr. Maini.

The growth in TAVR procedures and the ability to conduct them with the latest in imaging technology is bringing less invasive, more efficient and lower cost treatments to both patients and healthcare providers.



TOSHIBA AMERICA MEDICAL SYSTEMS, INC.

2441 Michelle Drive, Tustin CA 92780 (800) 421-1968 www.medical.toshiba.com ©Toshiba Corporation 2014 All rights reserved.