

## Multi-Site Testimonial: **Toshiba's Aquilion ASSURANCE Program**

**“ We need a cost effective way to upgrade our CT technology ”**



Toshiba's Aquilion 64 CT System

## **Toshiba's Aquilion ASSURANCE Program:** High-Quality CT Performance and Dependability at a Lower Cost of Ownership

Healthcare facilities are constantly looking for cost-effective ways to upgrade their diagnostic imaging equipment. With healthcare reform putting more financial pressure on providers, they need solutions that will meet their imaging needs without exceeding their budget. To solve this problem, Toshiba launched Aquilion™ ASSURANCE – a system renewal program offering customers high quality and performance at a lower price.

### **ASSURANCE Advantages:**

Aquilion ASSURANCE provides significant advantages to customers:

- Delivers advanced technology through a system that has been inspected and reconditioned
- Provides a lower total cost of ownership imaging solution
- Creates a value-based trade-in mechanism
- Improves patient safety with AIDR 3D dose reduction technology and helps meet the requirements of MITA's XR-29 Smart Dose Standard

### **ASSURANCE Highlights:**

- One-year warranty
- A new X-ray tube for improved image quality
- New components such as table pads or straps

### **ASSURANCE Process:**

Toshiba systems that have been traded in or have completed their lease are brought to Toshiba's Quality ASSURANCE Center for a rigorous renewal process:

- At this facility, highly trained Toshiba technicians follow a detailed process to evaluate the systems and restore them to complete Toshiba factory specifications.
- All worn out or defective parts are replaced and some components are exchanged with new ones and the system software is updated.
- Finally, factory-level diagnostics are repeated and verified for quality assurance.

### **Putting Customers First:**

Aquilion ASSURANCE demonstrates how Toshiba understands its customers' business and adapts to the current healthcare landscape with innovative solutions. Customers can have the peace of mind knowing they are improving patient care and delivering value to their healthcare network.

**Customer Experiences with Toshiba's Aquilion ASSURANCE Program**

**Millard Fillmore Suburban Hospital  
Williamsville, N.Y.  
Aquilion ONE CT System**



"Having the Aquilion ASSURANCE program as an option allows us to have the latest technology to treat our patients. I cannot say enough about Toshiba's service support. Toshiba answers immediately for any request that we have, is always on schedule with proper upgrades to the system, and is here if we need them."

— Nancy Slomba, lead technician, Kaleida Health



**PinnacleHealth System  
Harrisburg, Pa.  
Aquilion 64 (4), Aquilion 16 (1)**



"We acquired four outpatient imaging centers and needed new CT systems to offer patients cardiac imaging and the latest in dose reduction technology. Given Toshiba's strength in system reliability and the best customer service we've experienced, the Aquilion ASSURANCE program was an ideal solution. We selected five like-new Aquilion CT systems that are backed by a comprehensive warranty and also give us the flexibility to upgrade the systems in the future."

— Karen Botts, administrative director, PinnacleHealth System

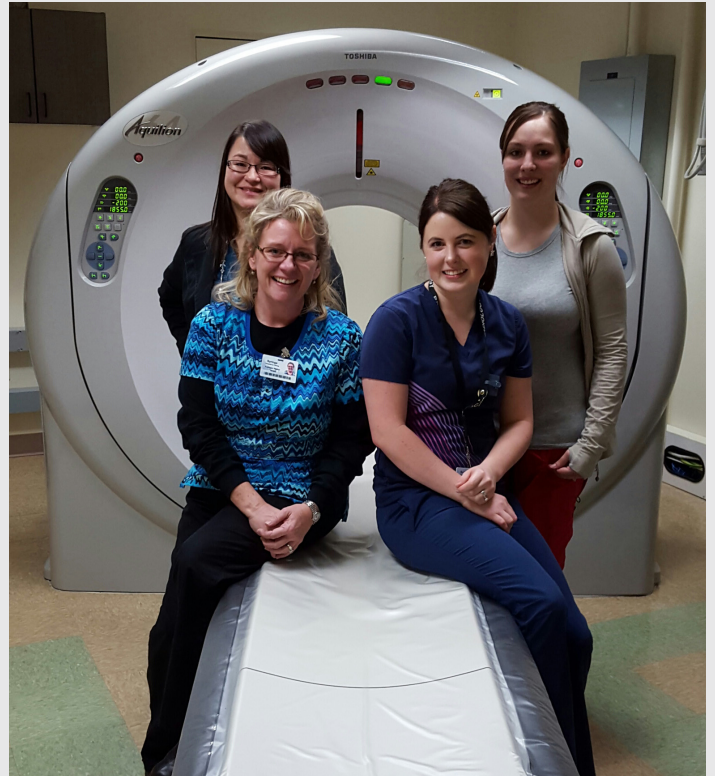


**Syringa Hospital & Clinics  
Grangeville, Idaho  
Aquilion 64**



"We wanted to be up-to-date with the latest software and technological capabilities for our hospital, but remain within our budget. Toshiba's Aquilion ASSURANCE program has allowed us to upgrade our hospital with Toshiba's newest technology, which has resulted in better image quality and significantly lower radiation doses for our patients."

— Leah Roberg, CT supervisor, Syringa Hospital & Clinics



**Toshiba gives you a voice. What's yours?**



**TOSHIBA AMERICA MEDICAL SYSTEMS, INC.**

2441 Michelle Drive, Tustin CA 92780 / 800.421.1968 [medical.toshiba.com](http://medical.toshiba.com)

©Toshiba Medical Systems Corporation 2016. All rights reserved.  
Design and specifications are subject to change without notice.

CTCS12526US