



Canon Medical Finance



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Made For life

If off the shelf
healthcare worked
for everyone,
then off the shelf
financing would too.

The fact is, while no two patients' healthcare needs are the same, no two customer financing needs are the same either. That's why Canon offers its customers a team of experienced finance professionals ready to customize a nearly infinite number of instruments into a plan that works for you. Our ultimate goal is to help your institution implement Canon imaging equipment in a way that meets your goals for growth, long term financial stability and above all, the care your patients need.



Your unique needs drive the process toward a customized financing plan

CMF custom tailors a finance plan to suit your specific needs. We partner with you from consultation through implementation, avoiding the one-size-fits-all mentality, so you get the right plan, right now. We provide customers with a range of financing solutions including extensive financing product offerings, competitive interest rates, upgrade programs and prompt credit decisions.

Each phase of your engagement with CMF provides opportunities to refine the financing plan to adapt to changing conditions in the market and your institution.



Consultation

CMF Philosophy: "Nothing replaces listening to the customer...nothing".

Evaluation

The CMF team takes the time to do a comprehensive analysis of the customer's unique situation and needs.

Customization

CMF develops a specialized solution for our customers' short and long term financial stability.

Implementation

CMF is there, prior to equipment delivery and through and including the applications process, to make sure your facility gets what it needs to be successful.

Periodic Review

We believe in relationships...for life. CMF monitors current economic conditions so we can continually help you adjust to new challenges that may arise.

Follow-Up

The CMF team will continue to partner with you past implementation to ensure that we have delivered on all of your expectations.

With Canon, you have options you may not have thought of.

One of the most exciting aspects of customizing a financing plan is that it often makes possible capital acquisitions initially thought to be impossible. Because we are not limited in the instruments we can offer customers, many more potential solutions are in play to help you achieve your goals.

Here are but a few of the many options available to structure your financing:

Service Support Leases

Combining your lease and service payments into one monthly bill, eliminating unforeseen costs and allowing you to maintain a level cash month to month.

Full Ownership Leases

Ideal for the customer that determines that the asset's useful life will extend beyond the lease term.

Operating Leases

Typically provides the lowest cost of use and most flexibility with end of term options that meet current and future business needs.

Upgrade Paths

Working with you to develop the most cost-effective, flexible plan for you to acquire new systems that allow you to maintain a technology leadership position.

Tax-Exempt Leases

Tax-exempt leases to state or local subdivisions and tax-exempt single issuer private placement leases to qualifying 103(a) healthcare providers. The tax-exempt structure affords the benefit of low interest costs and ownership at the end of term.

Lines of Credit

Provides a capital expenditures facility to cover future asset acquisitions including but not limited to Canon products, accessories, leasehold improvements, PACS, etc.

Benefits of Financing with Canon Medical Finance ("CMF")

- Eliminate standard progress payment requirements for Canon equipment; Graduated and deferred payment options available (subject to credit approval)
- Customer Controlled Acceptance-financing commences after equipment delivery, installation and operating to clinical specifications
- NO Documentation Fees
- Quick approval process & simple documentation
- Technological obsolescence is minimized due to the ability to upgrade the equipment throughout the term of the lease; CMF knows the Canon product better than any other lender: we are the equipment experts.
- The ability to add service to your finance schedule as a no-interest pass thru
- CMF financing available for non-Canon assets: ie: Leasehold Improvements, IT, mammography etc.

Canon Medical Systems is born from two global leaders Canon and Toshiba Medical.

In business for more than 100 years, Toshiba Medical was built to improve the quality of life for all people. It delivered on this mission with medical innovations that are Made for Life—made to improve the lives of patients, clinicians and administrators. Its legacy was built with pioneering medical technology, such as the world's first X-ray machines in 1932 and Japan's first Magnetic Resonance Imaging systems (MRI) in 1983.

Toshiba Medical's vision was strengthened in 2016 with its acquisition by Canon. Canon entered the healthcare business in 1940 with the development of Japan's first indirect X-ray camera which was used for the early detection of pulmonary tuberculosis.

The partnership of these two companies (now Canon Medical Systems Corporation), brings together two cutting-edge technology businesses, founded with similar values of creativity, flexibility and patient-friendly healthcare solutions. Today, their combined history of research and innovation drive forward Canon Medical Systems' vision for building a world-class healthcare enterprise.



By listening to and then working with you, CMF can develop the financing options that best fit your purchasing needs. For more information, please contact your **Canon Finance Manager**.